

### First Quarter FY 2016/17 Financial Results

28 October 2016

• Singapore • Australia • Malaysia • China • Japan



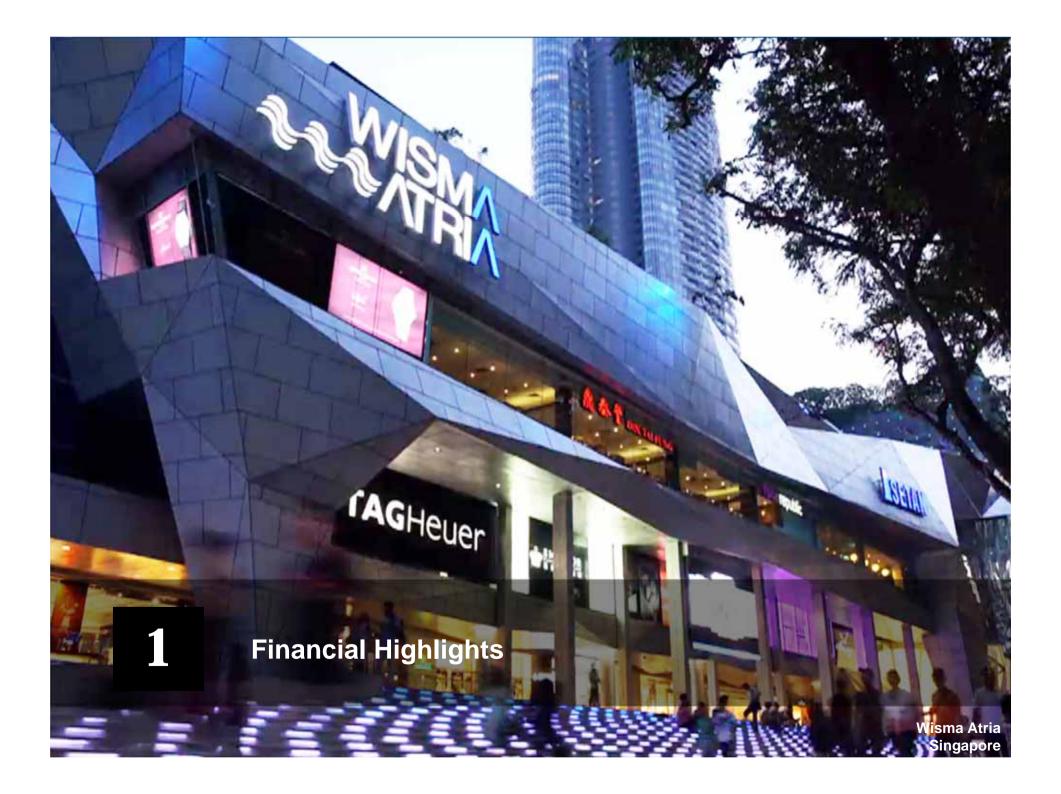












### Key highlights



#### → 1Q FY16/17 DPU stable at 1.30 cents

- Higher contributions from Singapore and Malaysia Properties mitigated lower contributions from Australia, China and Japan Properties
- Annualised 1Q FY16/17 yield of 6.30% based on closing price of S\$0.820 on 30 September 2016
- → Uplift in rental income from master tenants in Singapore and Malaysia contributed positively to the portfolio
  - Ngee Ann City Retail NPI up 5.7% y-o-y
  - Malaysia NPI up 8.1% y-o-y

#### Asset redevelopment plans for Plaza Arcade in Perth finalised

- Anchor tenant has been secured and asset redevelopment plans have received approval from the local authorities
- The redevelopment, which is estimated at under S\$10 million, will be funded by external borrowings

#### Renhe Spring Zongbei Property secured new long-term tenant in China

 New 10-year tenancy incorporates fixed rent lease structure with periodic rental step-up, will provide income stability amidst the challenging market landscape

#### Proactive capital management

- Issued 10-year S\$70 million unsecured MTN at 3.14% per annum in October 2016, extending average debt maturity from 2.9 years as at 30 September 2016 to approximately 3.4 years
- Stable gearing of 35.1% as at 30 September 2016

# 1Q FY16/17 financial highlights

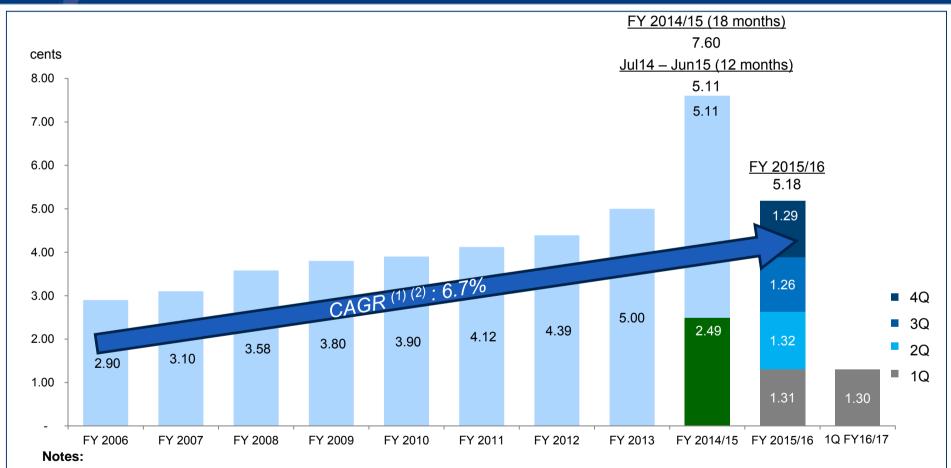


Period: 1 Jul – 30 Sep	1Q FY16/17	1Q FY15/16	% Change
Gross Revenue	\$55.3 mil	\$56.8 mil	(2.7%)
Net Property Income	\$42.9 mil	\$43.6 mil	(1.7%)
Income Available for Distribution	\$29.5 mil	\$30.0 mil	(2.0%)
Income to be Distributed to Unitholders	\$28.4 mil <sup>(1)</sup>	\$28.6 mil	(0.8%)
DPU	1.30 cents <sup>(2)</sup>	1.31 cents	(0.8%)

- 1. Approximately \$1.1 million (1Q FY15/16: \$1.5 million) of income available for distribution for 1Q FY16/17 has been retained for working capital requirements.
- 2. The computation of DPU for 1Q FY16/17 is based on the number of units in issue as at 30 September 2016 of 2,181,204,435 (1Q FY15/16: 2,181,204,435) units.

### DPU performance





- 1. DPU from 1Q 2006 to 2Q 2009 have been restated to include the 963,724,106 rights units issued in August 2009.
- 2. For the period from FY 2006 to FY 2015/16. DPU for FY 2014/15 (18 months ended 30 June 2015) has been annualised for the purpose of computing CAGR.





\$'000	1Q FY16/17	1Q FY15/16	% Change	
Gross Revenue	55,259	56,774	(2.7%)	
Less: Property Expenses	(12,370)	(13,154)	(6.0%)	
Net Property Income	42,889	43,620	(1.7%)	
Less: Fair Value Adjustment (1)	(16)	(194)	(91.8%)	Notes:
Borrowing Costs	(9,501)	(9,632)	(1.4%)	<ol> <li>Being accretion of tenancy deposit stated at amortised</li> </ol>
Finance Income	254	192	32.3%	cost in accordance with Financial Reporting
Management Fees	(4,080)	(4,005)	1.9%	Standard 39. This financial
Other Trust Expenses	(858)	(882)	(2.7%)	adjustment has no impact on the DPU.
Tax Expenses (2)	(271)	(833)	(67.5%)	Excludes deferred income tax.
Net Income After Tax (3)	28,417	28,266	0.5%	Excludes changes in fair
Add: Non-Tax Deductible/(Chargeable) items (4)	1,036	1,779	(41.8%)	value of derivative instruments and foreign
Income Available for Distribution	29,453	30,045	(2.0%)	exchange differences.  4. Includes certain finance
Income to be Distributed to Unitholders	28,356	28,574	(0.8%)	costs, sinking fund provisions, straight-line
DPU (cents)	1.30	1.31	(0.8%)	rent, fair value adjustment, trustee fees and commitment fees.

### 1Q FY16/17 financial results



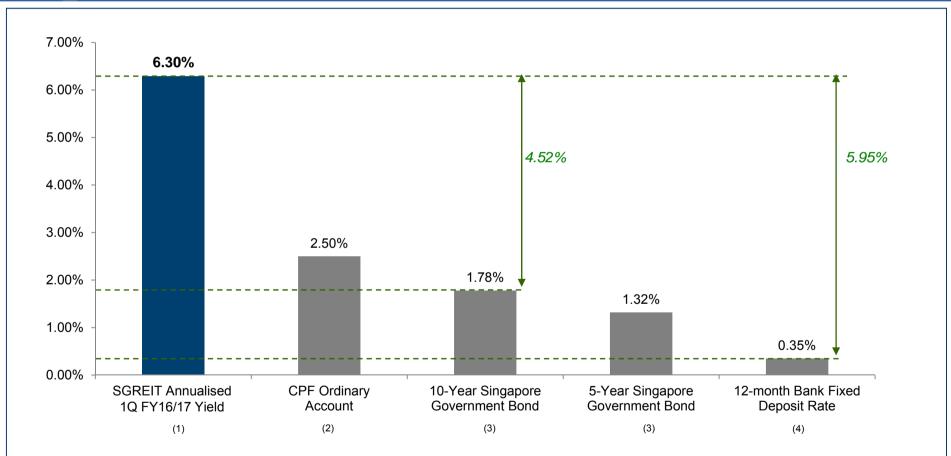
	Reven	Revenue Net Property Income					
\$'000	1Q FY16/17 1Q FY15/16 % Change \$'000		1Q FY16/17	1Q FY15/16	% Change		
Wisma Atria				Wisma Atria			
Retail (1)	15,728	15,117	4.0%	Retail (1)	12,452	11,521	8.1%
Office (2)	2,860	2,990	(4.3%)	Office (2)	2,096	2,229	(6.0%)
Ngee Ann City				Ngee Ann City			
Retail (3)	12,674	12,082	4.9%	Retail (3)	10,516	9,949	5.7%
Office (2)	3,739	3,931	(4.9%)	Office (2)	2,994	3,181	(5.9%)
Singapore	35,001	34,120	2.6%	Singapore	28,058	26,880	4.4%
Australia (4)	11,746	13,054	(10.0%)	Australia (4)	7,467	8,606	(13.2%)
Malaysia <sup>(5)</sup>	7,014	6,510	7.7%	Malaysia <sup>(5)</sup>	6,783	6,277	8.1%
Others (6) (7)	1,498	3,090	(51.5%)	Others (6) (7)	581	1,857	(68.7%)
Total	55,259	56,774	(2.7%)	Total	42,889	43,620	(1.7%)

- 1. Mainly due to recognition of pre-termination rental compensation for a lease which has been filled up.
- 2. Mainly due to lower occupancies.
- Mainly due to higher base rent from master tenant.
- 4. Mainly due to overall decline in occupancies which were largely attributed to unfilled vacancies at Myer Centre Adelaide office and Plaza Arcade 's lease terminations leading up to planned enhancement works.
- 5. Mainly due to extension of master leases at higher rent.
- Others comprise Renhe Spring Zongbei Property in Chengdu, China and four (1Q FY15/16: five) properties in Tokyo, Japan.

  Mainly due to lower contribution from Renhe Spring Zongbei Property and depreciation of RMB, as well as loss of contribution from divested property in Japan, partially offset by appreciation of JPY.

### Attractive trading yield versus other investment instruments

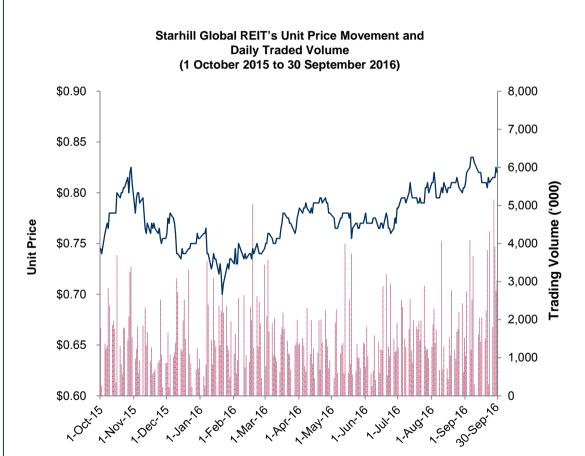




- 1. Based on Starhill Global REIT's closing price of \$0.820 per unit as at 30 September 2016 and annualised 1Q FY16/17 DPU.
- 2. Based on interest paid on Central Provident Fund (CPF) ordinary account in September 2016 (Source: CPF website).
- 3. As at 30 September 2016 (Source: Singapore Government Securities website).
- 4. As at 30 September 2016 (Source: DBS website).

# Unit price performance





Liquidity statistics	
Average daily traded volume for 1Q FY16/17 (units) <sup>1</sup>	1.9 mil
Estimated free float <sup>2</sup>	54%
Market cap (SGD) <sup>3</sup>	\$1,789 mil
Source: Bloomberg	

- 1. For the quarter ended 30 September 2016.
- 2. Free float as at 30 September 2016. The stake held by YTL Group is 37.1% while the stake held by AIA Group is 8.3%.
- 3. By reference to Starhill Global REIT's closing price of \$0.820 per unit as at 30 September 2016. The total number of units in issue is 2,181,204,435.





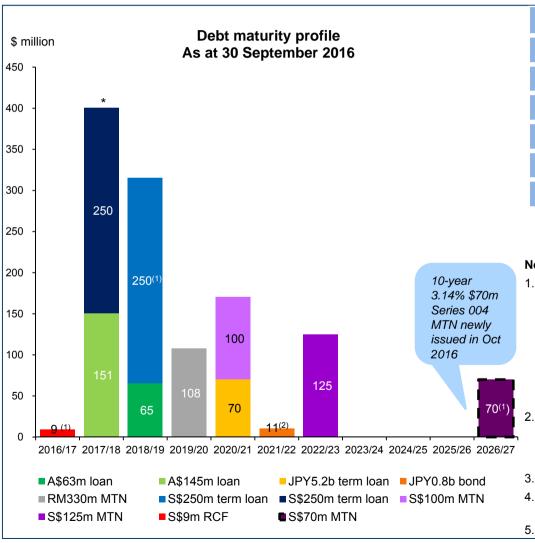
Distribution Period	1 July 2016 to 30 September 2016
Distribution Amount	1.30 cents per unit

### **Distribution Timetable**

Notice of Books Closure Date	28 October 2016
Last Day of Trading on "Cum" Basis	2 November 2016, 5.00 pm
Ex-Date	3 November 2016, 9.00 am
Book Closure Date	7 November 2016, 5.00 pm
Distribution Payment Date	29 November 2016

# Extended debt maturity profile of 3.4 years post \$70 million MTN issuance and repayment of borrowings. No debt refinancing requirement until May 2018





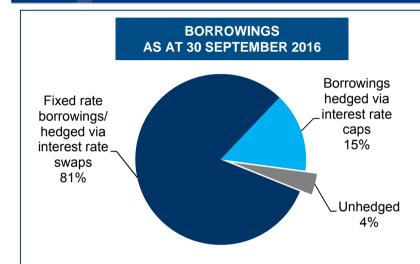
Total debt	\$1,139 million
Gearing	35.1%
Interest cover <sup>(3)</sup>	4.4x
Average interest rate p.a. <sup>(4)</sup>	3.06%
Unencumbered assets ratio	73%
Fixed/hedged debt ratio <sup>(5)</sup>	96%
Weighted average debt maturity	2.9 years

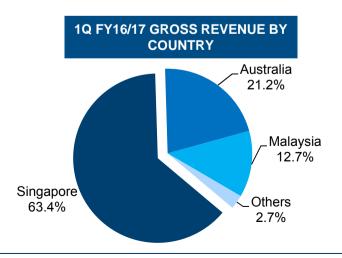
# \*Peak debt maturity is approximately 35% of total debt and 12% of total assets

- 1. In October 2016, the Group issued a \$70 million 10-year unsecured MTN comprised in Series 004 under its S\$2 billion MTN Programme and net proceeds will be used to pay down \$50 million term loan (maturing in September 2018) and \$9 million RCF in 2Q FY16/17. The remaining \$11 million will be used to meet capital expenditure requirements and/or for working capital purposes. Post MTN issuance and repayment of borrowings, the average debt maturity profile will be extended to approximately 3.4 years and there is no refinancing requirement until May 2018.
- In August 2016, the Group has redeemed its JPY0.8 billion (\$11 million) bond (maturing in November 2016) using the proceeds from the issuance of a new five-year bond facility of JPY0.8 billion maturing in August 2021.
- 3. For the quarter ended 30 September 2016.
- 4. As at 30 September 2016. Includes interest rate derivatives and benchmark rates but excludes upfront costs.
- 5. Includes interest rate derivatives such as interest rate swaps and caps.









#### **Interest rates exposure**

Borrowings as at 30 September 2016 are about 96% hedged by a combination of:

- → 81% fixed rate debt and interest rate swaps;
- → 15% via interest rate caps
  - Interest rate caps provide flexibility and allow us to capitalise on low interest cost while limiting exposures to any extreme volatility

#### Foreign exchange exposure

Foreign currency exposure which accounts for ~37% of revenue for 1Q FY16/17 are partially mitigated by:

- Foreign currency denominated borrowings (natural hedge);
- Short-term FX forward contracts

# Healthy balance sheet with total assets of approximately \$3.2 billion



As at 30 September 2016	\$'000		NAV statistics	
Non Current Assets	3,154,981	NAV Per Unit (as at 30 September 2016) (1)	\$0.93	
Current Assets	85,606			
Total Assets	3,240,587	Adjusted NAV Per Unit (net of distribution)	\$0.91	
Current Liabilities	51,012	Closing price as at 30 September 2016	\$0.82	
Non Current Liabilities	1,165,544		<b></b>	
Total Liabilities	1,216,556	Unit Price Premium/(Discount) To:  NAV Per Unit	(11.8%)	
Net Assets	2,024,031	Adjusted NAV Per Unit	(9.9%)	
Unitholders' Funds	2,024,031	Corporate Rating (S&P) (2)	BBB+	

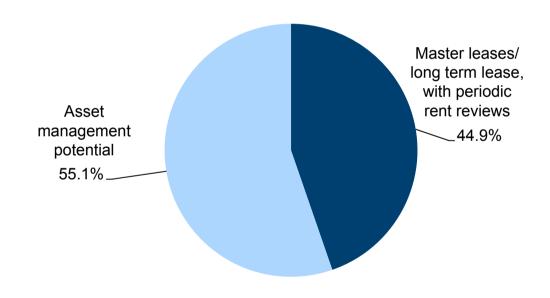
- 1. The computation of NAV per unit is based on 2,181,204,435 units in issue as at 30 September 2016.
- 2. Affirmed by S&P in March 2016, with a stable outlook.



# Defensive portfolio with upside potential: Balance of long term and short term leases



→ Master leases and long-term leases, incorporating periodic rent reviews, represent 44.9% of gross rent as at 30 September 2016





Ngee Ann City Property Retail (Singapore) Expires 2025 with a 5.5% increase in base rent from 8 June 2016. Next rent review in June 2019



Starhill Gallery & Lot 10 (KL, Malaysia) Extended another three-year term from 28 June 2016 with a rental step-up of 6.67%



Myer Centre (Adelaide, Australia) Expires 2032



David Jones Building (Perth, Australia) Expires 2032. Next lease review in August 2017

# Singapore occupancy remained resilient at 98%



As at	31 Dec 05	31 Dec 06	31 Dec 07	31 Dec 08	31 Dec 09	31 Dec 10	31 Dec 11	31 Dec 12	31 Dec 13	30 Jun 15	30 Jun 16	30 Sep 16
SG Retail	100.0%	100.0%	100.0%	98.3%	100.0%	99.1%	98.3%	99.8%	99.9%	99.4%	99.2%	99.9%
SG Office	92.8%	97.8%	98.7%	92.4%	87.2%	92.5%	95.3%	98.3%	99.0%	99.3%	95.6%	94.7%
Singapore	97.3%	99.2%	99.5%	96.0%	95.1%	96.5%	97.1%	99.2%	99.5%	99.3%	97.9%	97.9%
Japan	-	-	100.0%	97.1%	90.4%	86.7%	96.3%	92.7%	89.8%	96.1%	100.0%	87.8%
China	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	96.4%	74.4%*
Australia	-	-	-	-	-	100.0%	100.0%	100.0%	99.3%	96.2%	89.7%**	89.4%**
Malaysia	-	-	-	-	-	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
SG REIT portfolio	97.3%	99.2%	99.6%	96.6%	95.4%	98.2%	98.7%	99.4%	99.4%	98.2%	95.1%	93.8%

<sup>\*</sup> Due to tenant transitions as a new long-term tenancy lease has been signed for the Property.

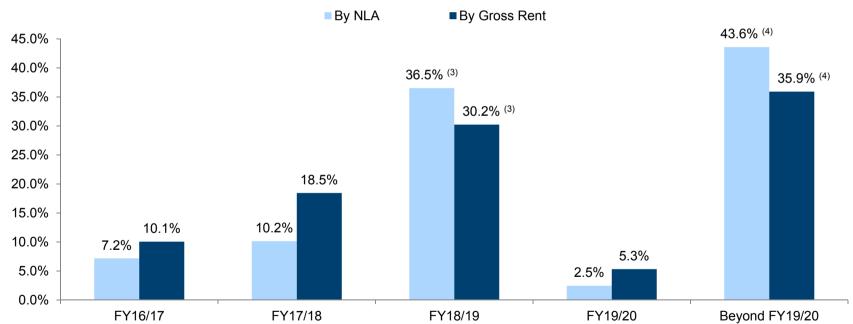
\*\* Vacancies mainly due to lease expiry of one office tenant at Myer Centre Adelaide and lease terminations in relation to planned enhancement works for Plaza Arcade

### Well-staggered portfolio lease expiry profile



### Weighted average lease term of 6.9 and 5.0 years (by NLA and gross rent respectively)

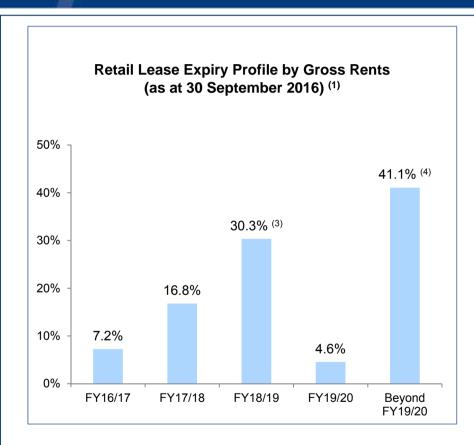
#### Portfolio Lease Expiry (as at 30 September 2016) (1)(2)

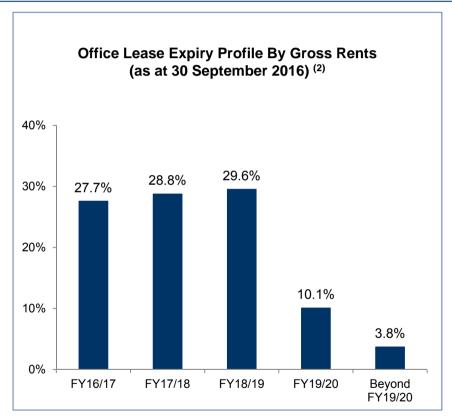


- 1. Portfolio lease expiry schedule includes SGREIT's properties in Singapore, Malaysia, Australia and Japan but excludes Renhe Spring Zongbei Property, China which operates as a department store with mostly short-term concessionaire leases running 3-12 months.
- $2. \ \ \text{Lease expiry schedule based on committed leases as at 30 September 2016}.$
- 3. Includes the master tenant leases in Malaysia that expire in 2019.
- 4. Includes the Toshin master lease that expires in 2025 and the long-term leases in Australia that have periodic rent reviews.

### Well-staggered portfolio lease expiry profile by category



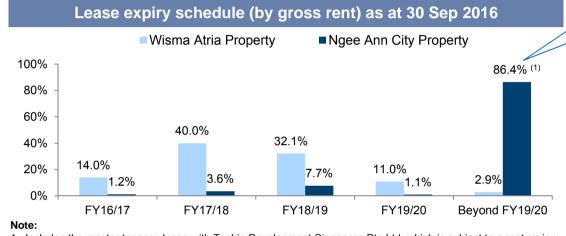




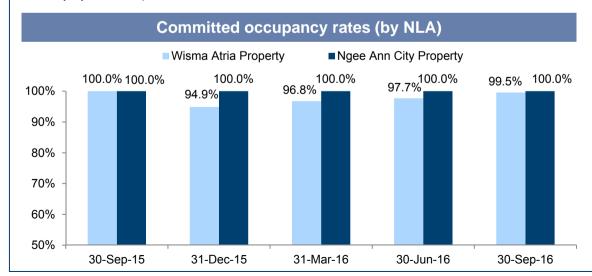
- 1. Includes SGREIT's properties in Singapore, Malaysia, Australia and Japan but excludes Renhe Spring Zongbei Property, China which operates as a department store with mostly short-term concessionaire leases running 3-12 months.
- 2. Comprises Wisma Atria, Ngee Ann City and Myer Centre Adelaide office properties only.
- 3. Includes the master tenant leases in Malaysia that expire in 2019.
- 4. Includes the Toshin master lease that expires in 2025 and long-term leases in Australia that have periodic rent reviews.

# Singapore Retail Improved occupancy amid challenging retail landscape





 Includes the master tenancy lease with Toshin Development Singapore Pte Ltd which is subject to a rent review every 3 years and expires in 2025.



Includes Toshin master lease at Ngee Ann City Property

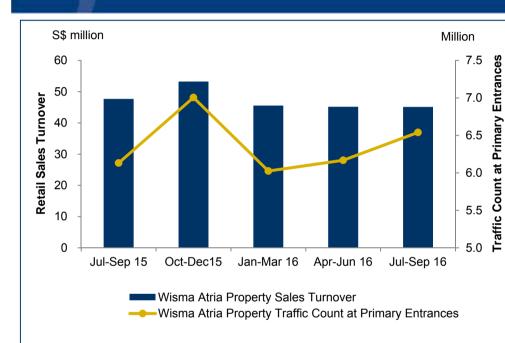
Singapore Retail benefitted from higher rents from master tenant at Ngee Ann City Retail

#### Occupancies:

- Improved Singapore Retail portfolio occupancy at 99.9% as at 30 September 2016
  - Ngee Ann City Property (Retail) maintained full occupancy
  - Wisma Atria Property (Retail) committed occupancy improved to 99.5% as new tenants started operations during the quarter

# Singapore – Wisma Atria Property (Retail) Shopper traffic up 6.6% y-o-y





- → 1Q FY16/17 revenue up 4.0% y-o-y while NPI up 8.1% y-o-y due to recognition of S\$1.9 million pre-termination rental compensation for a lease which had been filled up
- → Shopper traffic rose 6.6% while tenant sales declined 5.4% y-o-y in 1Q FY16/17 benefiting partly from the progressive re-opening of Isetan's strata owned retail space despite ongoing tenant transitions







# Singapore – Ngee Ann City Property (Retail) Uplift from higher rents from master tenant



- → 1Q FY16/17 revenue up 4.9% and NPI up 5.7% over the previous corresponding period
- → Improvements were largely attributable to fullquarter contributions from the 5.5% increase in base rent from master tenant Toshin with effect from 8 June 2016
- Ngee Ann City Property (Retail) maintained full occupancy as at 30 September 2016



### **Singapore offices**

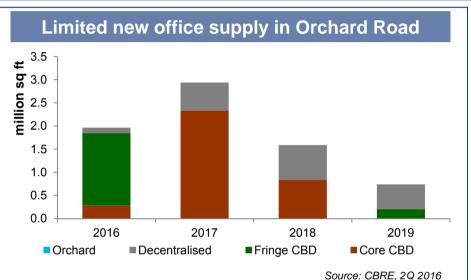
Niche positioning targeting retailers, medical and beauty establishments



- → 1Q FY16/17 revenue down 4.7% and NPI down 5.9% over the previous corresponding period mainly due to lower occupancies
- Occupancy for the Singapore office portfolio was 94.7% as at 30 September 2016
- Proactive leasing efforts: As at 30 September 2016, approximately 28% of the leases due for expiry in FY16/17 by gross rent have been committed

#### **Key office tenants**

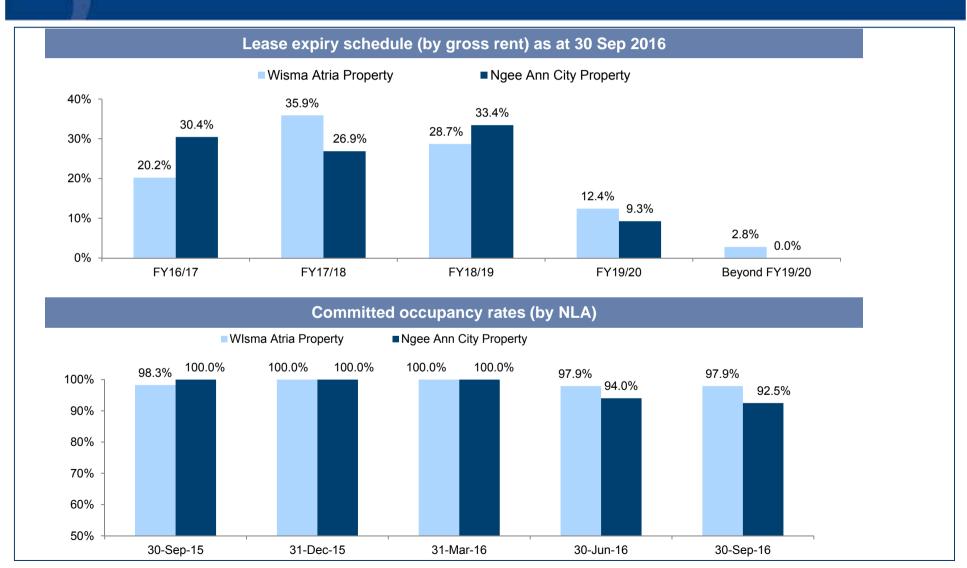






# **Singapore Office**Proactive leasing efforts

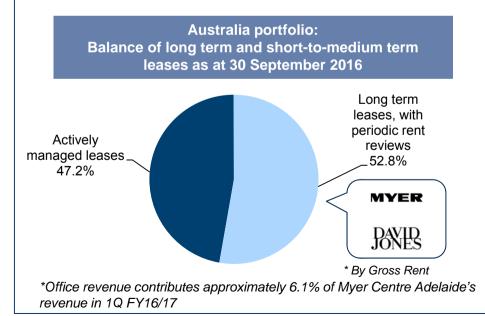




# Australia – Myer Centre Adelaide, David Jones Building & Plaza Arcade Asset redevelopment plans at Plaza Arcade underway



→ 1Q FY16/17 revenue and NPI dipped 10.0% and 13.2% respectively over the previous corresponding period mainly due to an overall decline in occupancies in Australia which was mainly attributed to unfilled vacancies at Myer Centre Adelaide office\* and Plaza Arcade's lease terminations leading up to the planned enhancement works

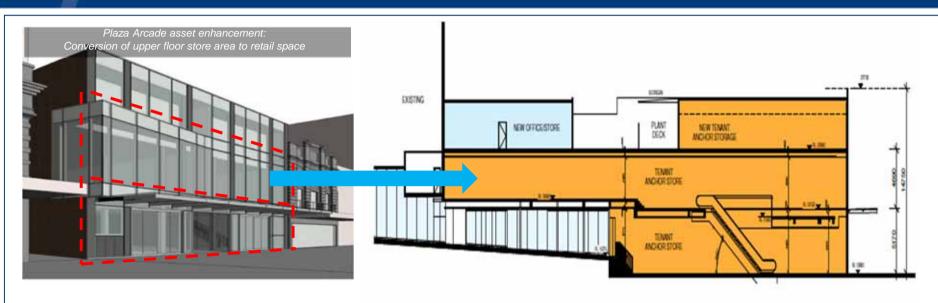






# Plaza Arcade asset redevelopment Secured anchor tenant and redevelopment plans approved





- Secured a new anchor tenant and approval for asset redevelopment plans received from local authorities
- → The redevelopment includes a new facade and an increase in total retail area of over 33% to 32,000 sq ft by activating upper floor space for retail use
- > Estimated cost at under S\$10 million and will be funded by borrowings
- Improve the leasibility of the adjourning shops to the new anchor tenant
- In talks with existing affected tenants on the ground level for progressive vacant possession
- Construction expected to start in mid-2017 and its completion is expected in the first quarter of 2018
- → The asset development in Plaza Arcade will impact Australia's revenue contribution until completion

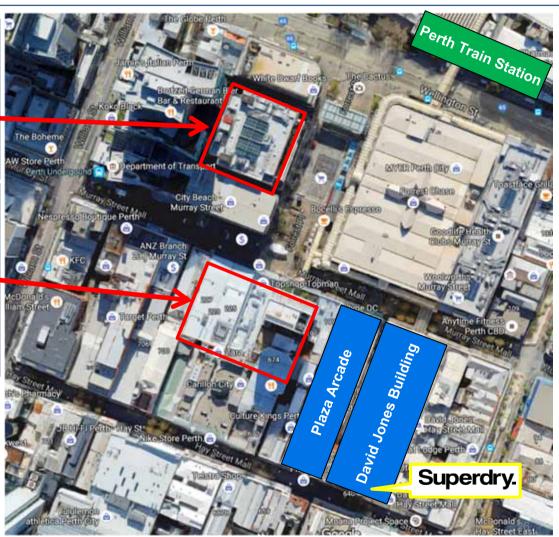
# Perth's city center remains attractive to international retailers





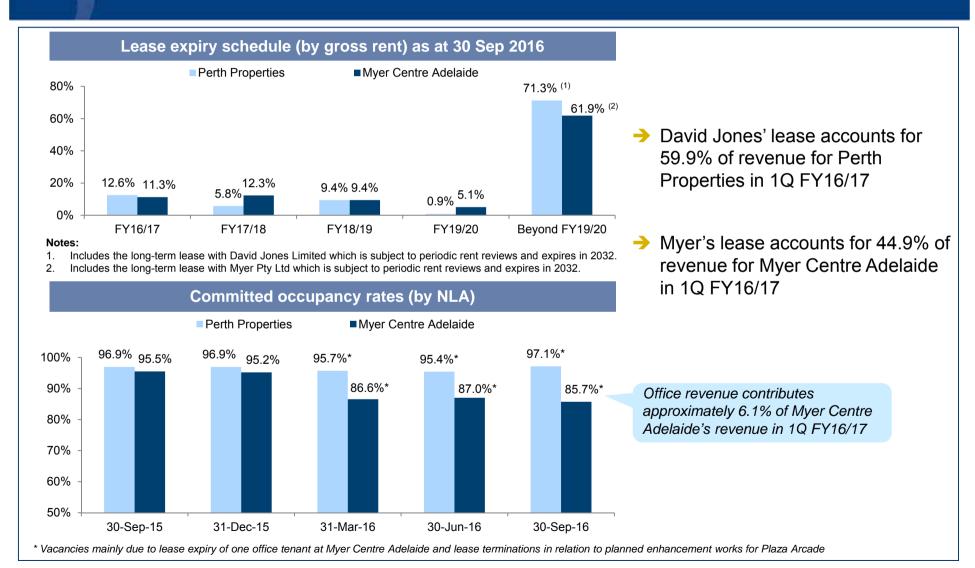


Superdry. and for opening their first CBD store in Nov 2016, following the opening of ZARA and TOPSHOP in 2014



# Australia Stability from long-term leases





# Malaysia – Starhill Gallery and Lot 10 Property Higher rent from extended master tenancies benefit portfolio



- → Malaysia Properties' 1Q FY16/17 revenue and NPI rose 7.7% and 8.1% respectively over the previous corresponding period, mainly due to the full-quarter contribution of the approximately 6.7% rental uplift from the extension of the master leases with Katagreen Development Sdn Bhd for the Malaysia Properties effective from 28 June 2016
- → Isetan opened its new six-storey "Isetan Cool Japan" department store – featuring Japanese fashion, arts, furniture and fine dining – in its own strata area at Lot 10 in October 2016, after its closure for renovations since August 2015







# **Others**Renhe Spring Zongbei Property and Japan Properties



- → Renhe Spring Zongbei Property in Chengdu and the Japan Properties contributed 2.7% of the Group's revenue in 1Q FY16/17
- → NPI for 1Q FY16/17 was S\$0.6 million, a decline of 68.7% from the previous corresponding period. The decline was largely attributed to lower contribution from Renhe Spring Zongbei Property, depreciation of the Chinese renminbi against the Singapore dollar, as well as loss of contribution from the divestment of a property in Japan (Roppongi Terzo) in January 2016, partially offset by appreciation of the Japanese yen against the Singapore dollar





# Renhe Spring Zongbei Property New long-term tenant to provide income stability

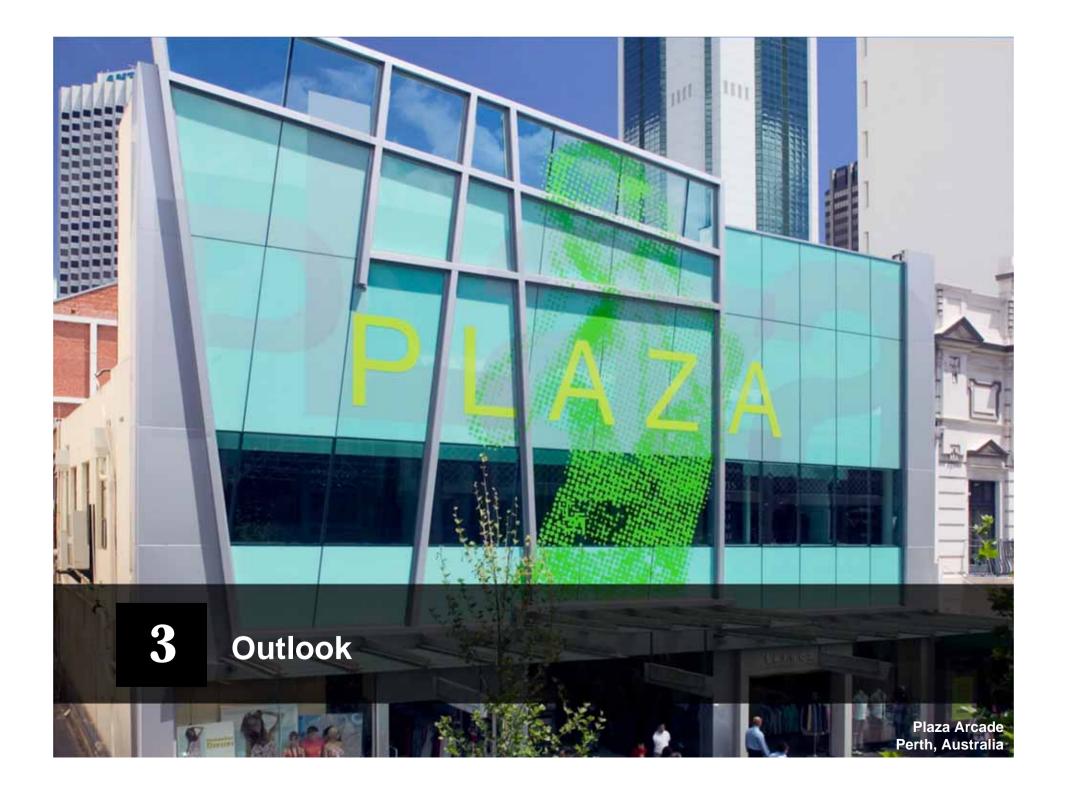


- → To mitigate the challenges of the high-end retail market in China which is faced with increased competition and impacted by the austerity measures by the central government. We have secured a new long-term tenant, Markor International Home Furnishings. Markor is listed on the Shanghai Stock Exchange and is one of the largest furniture retailers in China
- Converting existing high-end luxury department store model with a gross turnover rent structure into a long-term tenant model with a fixed rent lease with a periodic step-up over a lease period of 10 years
- → NPI contribution from China assuming the average rental under the new long-term tenancy on a stabilised basis is approximately 1% of the Group's NPI on a pro forma historical FY 2015/16 basis\*
- Existing tenants will cease operations progressively before construction commences. Handover is expected in early 2017
- The tenant transition will impact China's revenue contribution until completion

Markor's Flagship Store in Shanghai (Huaihai Road)



<sup>\*</sup>Assuming that the new long-term tenancy commenced on 1 July 2015. The proforma financial effects are strictly for illustrative purposes.



#### Outlook



#### Focus on prime locations

- Orchard Road Singapore's iconic shopping strip
- Rundle Mall Adelaide's premier retail precinct
- Hay Street Mall & Murray Street Mall Perth's CBD
- Bukit Bintang Kuala Lumpur's premier shopping and entertainment district

#### **Delivering value to Unitholders**

- Focus on enhancement of Australian assets
- Secured new long-term tenant at Renhe Spring Zongbei Property with a fixed rent lease, providing income stability. Handover is expected in early 2017

#### Short term volatilities in current market

- According to the International Monetary Fund, the global economy is expected to expand 3.1% this year before recovering to 3.4% in 2017. For the East Asia region, growth is expected to remain resilient over the next three years as the World Bank slightly raised its 2016 economic growth forecast to 6.4%, while maintaining growth for 2017 at 6.2%.
- According to Singapore Tourism Board, for the eight months to August 2016, international visitor arrivals rose 10.3% y-o-y to 11.3 million led largely by its top markets, China, Indonesia and India. For the first quarter of 2016, while international visitor arrivals rose 14% y-o-y, tourism receipts grew by 2% y-o-y as the fall in entertainment and gaming was mitigated by increased spend on shopping, accommodation and food and beverage.

#### Confident of long-term prospects while steering through short-term volatilities

- Singapore was the second most attractive market globally as 63 new-to-market international brands established their presence in 2015, according to CBRE
- · Quality portfolio of properties in good-to-prime locations which are well-positioned to attract international retailers
- Balanced portfolio of master/long-term leases with rent reviews and leases with asset management potential
- · Limited supply of prime retail and office space in Orchard Road
- Asian Development Bank projects that by 2030, close to 65% of Southeast Asia population will be classified as middle-income class

# Looking ahead



ļ.	Steady organic growth from rental reversion	
6	Steady organic growth nonitrental reversion	
Toshin:	: 5.5% increase in base rent for master lease in Ngee Ann City Retail from 8 June 2016. Next re	nt review in June 2019
Wisma	Atria: Limited new supply of prime retail space along Orchard Road which is sought after by interest and a supply of prime retail space along Orchard Road which is sought after by interest.	ernational retailers
Katagro	reen: Master tenancy for Starhill Gallery and Lot 10 extended from 28 June 2016 with 6.67% ren	tal uplift
	entre Adelaide: Annual rent review for key tenant Myer   eases: Annual upward-only rent review	
*		
ZIIS .	David Jones: Next lease	review in August 2017
İ	Optimising returns with asset enhancements	
	Plaza Arcade: Asset redevelopment plans approved and anchor tenant secured.	
* .	Construction work expected to commence in mid-2017	
*1	Renhe Spring Zongbei Property: Secured long-term tenant with fixed rent structure. H	landover is expected in early 2017
	Home opining congocit roporty. Second long term tenant with fixed term of dotation.	initiative is expected in early 2017
	Creating value through opportunistic acquisitions & divestme	ents
CODEIT		
J	Continues to refine its portfolio and explore potential asset management initiatives and a	icquisition opportunities
	FV 2047/42 ( bull47)	FV 2040/40 over the second
FY 2016/17 (Jul'1	(6) FY 2017/18 (Jul'17)	FY 2018/19 and beyon

# Summary – Well positioned for growth

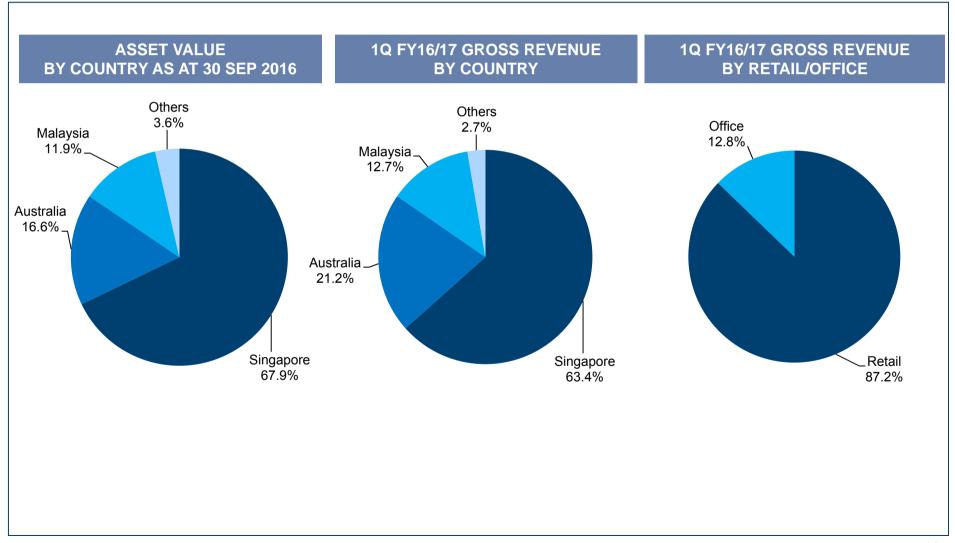


Quality Assets: Prime Locations	<ul> <li>12 mid to high-end retail properties in five countries</li> <li>Singapore makes up ~68% of total assets with Australia and Malaysia ~29% of total assets as core markets. China and Japan account for the balance of the portfolio</li> <li>Quality assets with strong fundamentals strategically located with high shopper traffic</li> </ul>
Strong Financials: Financial Flexibility	<ul> <li>Stable gearing at 35.1%</li> <li>Corporate rating of 'BBB+' by Standard &amp; Poor's</li> <li>S\$2 billion unsecured MTN programme rating of 'BBB+' by Standard &amp; Poor's</li> </ul>
Developer Sponsor: Strong Synergies	<ul> <li>Strong synergies with the YTL Group, one of the largest companies listed on the Bursa Malaysia, which has a combined market capitalisation of US\$8.24 billion together with four listed entities in Malaysia as at 30 September 2016</li> <li>Track record of success in real estate development and property management in Asia Pacific region</li> </ul>
Management Team: Proven Track Record	<ul> <li>Demonstrated strong sourcing ability and execution by acquiring 5 quality malls over the last 6 years</li> <li>Myer Centre Adelaide (Adelaide, Australia), DJ Building and Plaza Arcade (Perth, Australia), Starhill Gallery and Lot 10 (Kuala Lumpur, Malaysia)</li> <li>Asset redevelopment of Wisma Atria and Starhill Gallery demonstrates the depth of the manager's asset management expertise</li> <li>International and local retail and real estate experience</li> </ul>



# 68% of total asset value attributed to Singapore

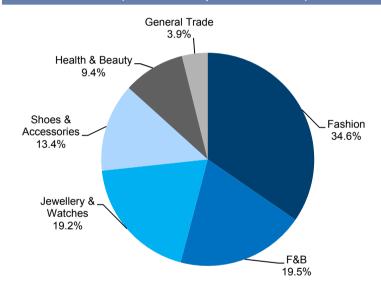




# Singapore – Wisma Atria Property Diversified tenant base

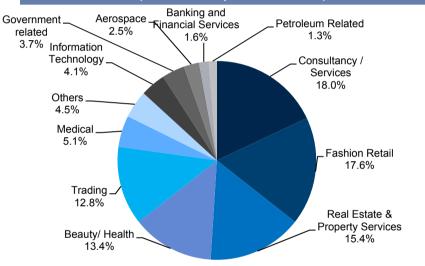


### WA retail trade mix – by % gross rent (as at 30 September 2016)





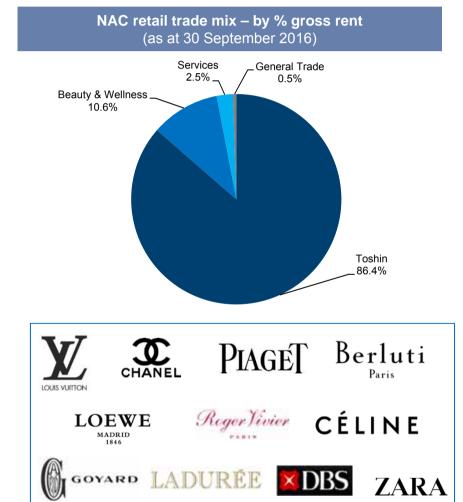
### WA office trade mix – by % gross rent (as at 30 September 2016)

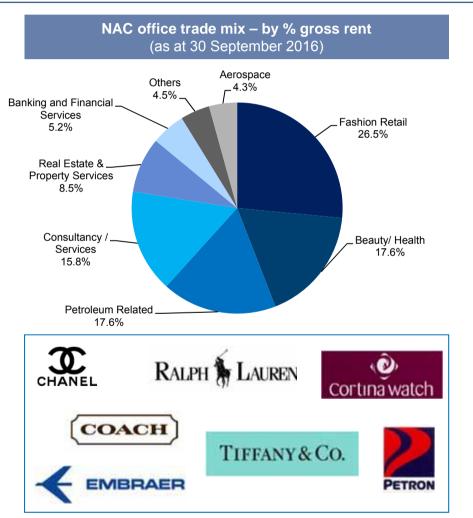




# Singapore – Ngee Ann City Property Stable of luxury tenants







## Top 10 tenants contribute 56.2% of portfolio gross rents



Tenant Name	Property	% of Portfolio Gross Rent (1) (2)
Toshin Development Singapore Pte Ltd	Ngee Ann City, Singapore	20.7%
YTL Group <sup>(3)</sup>	Ngee Ann City & Wisma Atria, Singapore Starhill Gallery & Lot 10, Malaysia	14.3%
Myer Pty Ltd	Myer Centre Adelaide, Australia	6.7%
David Jones Limited	David Jones Building, Australia	4.4%
Cortina Watch Pte Ltd	Ngee Ann City & Wisma Atria, Singapore	2.3%
Cotton On Group	Wisma Atria, Singapore, Myer Centre Adelaide, Australia	2.2%
BreadTalk Group	Wisma Atria, Singapore	1.6%
Coach Singapore Pte Ltd	Ngee Ann City & Wisma Atria, Singapore	1.6%
Charles & Keith Group	Wisma Atria, Singapore	1.2%
LVMH Group	Ngee Ann City & Wisma Atria, Singapore	1.2%

#### Notes:

- 1. As at 30 September 2016.
- 2. The total portfolio gross rent is based on the gross rent of all the properties including the Renhe Spring Zongbei Property.
- 3. Consists of Katagreen Development Sdn Bhd, YTL Singapore Pte Ltd, YTL Starhill Global REIT Management Limited and YTL Starhill Global Property Management Pte Ltd.

## Singapore – Wisma Atria Property



Address	435 Orchard Road, Singapore 238877
Description	Wisma Atria comprises a podium block with four levels and one basement level of retail, three levels of car parking space and 13 levels of office space in the office block.  Starhill Global REIT's interest in Wisma Atria comprises 257 strata lots representing 74.23% of the total share value of the strata lots in Wisma Atria (Wisma Atria Property).
Net lettable area	225,248 sq ft <sup>(1)</sup> (Retail – 126,359 sq ft; Office - 98,889 sq ft)
Number of tenants	125 <sup>(1)</sup>
Selected Tenants	<ul> <li>Tory Burch</li> <li>Coach</li> <li>Omega</li> <li>Tag Heuer</li> <li>TimeWise by Cortina Watch</li> <li>Paris Baguette</li> <li>Victoria's Secret</li> </ul>
Title	Leasehold estate of 99 years expiring on 31 March 2061
Valuation	S\$996.0 million <sup>(1)</sup>



- → Retail and office development located on Orchard Road, Singapore's premier shopping belt, with approximately 100 metres of prime street frontage
- → The mall's underground pedestrian linkway connects Wisma Atria to the Orchard MRT station and Ngee Ann City

#### Note:

## Singapore – Ngee Ann City Property



391/391B Orchard Road, Singapore 238874	
Ngee Ann City is a commercial complex with 18 levels of office space in the twin office tower blocks (Tower A and B) and a seven-storey podium with three basement levels comprising retail and car parking space.  Starhill Global REIT's interest in Ngee Ann City comprises four strata lots representing 27.23% of the total share value of the strata lots in Ngee Ann City (Ngee Ann City Property).	
394,188 sq ft $^{(1)}$ (Retail - 255,021 sq ft; Office - 139,167 sq ft)	
50 <sup>(1)</sup>	
Leasehold estate of 69 years and 4 months expiring on 31 March 2072	
<ul> <li>Louis Vuitton</li> <li>Chanel</li> <li>Berluti</li> <li>Goyard</li> <li>Roger Vivier</li> <li>Hugo Boss</li> <li>Piaget</li> <li>Loewe</li> <li>Ladurée</li> <li>DBS Treasures</li> </ul>	
S\$1,145.0 million <sup>(1)</sup>	



- Retail and office development located on Orchard Road, providing more than 90 metres of prime Orchard Road frontage
- → Located next to Wisma Atria, Ngee Ann City is easily accessible via a network of major roads and on foot through the underground pedestrian linkway to Wisma Atria and the underpasses along Orchard Road

#### Note:

### Adelaide, Australia – Myer Centre Adelaide



Address	14-38 Rundle Mall, Adelaide SA 5000, Australia	
Description	Myer Centre Adelaide comprises a retail centre, three office buildings and four basement levels with approximately 467 car parking lots. The retail centre is spread across eight floors and anchored by the popular Myer department store and specialty tenancies. The office component includes a six-storey office tower which sits atop the retail centre and two heritage buildings.	
Net lettable area	600,000 sq ft <sup>(1)</sup> (Retail – 502,000 sq ft; Office – 98,000 sq ft)	
Number of tenants	103 <sup>(2)</sup>	
Title	Freehold	
Selected brands of tenants	<ul> <li>Myer</li> <li>Max Mara</li> <li>Lush</li> <li>Sunglass Hut</li> <li>Rebel</li> <li>Nine West</li> <li>Noni B</li> <li>Jacqui E</li> <li>Rubi Shoes</li> </ul>	
Valuation	S\$300.0 million <sup>(2)</sup>	



- 1. Excludes 113,000 sq ft vacant area on the highest two floors of the retail centre.
- 2. As at 30 June 2016.



- → Largest CBD shopping mall in the city, is located in the heart of the city's premier retail area along Rundle Mall
- → Located within walking distance to the newly refurbished Riverbank Entertainment Precinct, and also within the vicinity of universities and hostels, as well as the city's art galleries and museums

## Perth, Australia – David Jones Building & Plaza Arcade



David Jones Buildi	ng
Address	622-648 Hay Street Mall, Perth, Western Australia
Description	A four-storey property, which includes a heritage-listed building constructed circa 1910 that was formerly the Savoy hotel. The property is anchored by the popular David Jones department store and five other specialty tenancies.
Gross lettable area	259,082 sq ft
Number of tenants	6 <sup>(1)</sup>
Title	Freehold
Selected brands of tenants	David Jones, Body Shop, Lush, Pandora and Michael Hill, Jeans West
Valuation	S\$153.4 million <sup>(1)</sup>

Plaza Arcade	
Address	650 Hay Street Mall & 185-191 Murray Street Mall, Perth, Western Australia
Description	A three storey heritage listed retail building located next to the David Jones Building. The property was renovated in 2006 and has 30 speciality retail tenants located mostly at the ground and basement floors.
Gross lettable area	24,212 sq ft
Number of tenants	30(1)
Title	Freehold
Selected brands of tenants	Billabong, Just Jeans, Virgin Mobile
Valuation	S\$52.1 million <sup>(1)</sup>



→ Both properties are located next to the other in the heart of Perth's central business district, along the bustling Murray and Hay Street – the only two pedestrian retail streets in the city

#### Note:

### Kuala Lumpur, Malaysia – Starhill Gallery



Address	181 Jalan Bukit Bintang, 55100 Kuala Lumpur, Malaysia
Description	Starhill Gallery is a shopping centre comprising part of a seven-storey building with five basements and a 12-storey annex building with three basements.
Net lettable area	306,113 sq ft
Number of tenants	1(1)(2)
Title	Freehold
Selected brands of tenants	<ul> <li>Louis Vuitton</li> <li>Dior</li> <li>Audemars Piguet</li> <li>Richard Mille</li> <li>Maitres du Temps</li> <li>Gübelin</li> <li>Sergio Rossi</li> <li>Van Cleef &amp; Arpels</li> <li>Debenhams</li> <li>Newens Tea House</li> </ul>
Valuation	S\$234.4 million <sup>(1)</sup>
Valuation	S\$234.4 million <sup>(1)</sup>



- → Located in Bukit Bintang, Kuala Lumpur's premier shopping and entertainment district, Starhill Gallery features a high profile tenant base of international designer labels and luxury watch and jewellery brands, attracting affluent tourists and shoppers
- Starhill Gallery is connected to two luxury hotels, the JW Marriot Hotel Kuala Lumpur and The Ritz-Carlton Kuala Lumpur

#### Notes:

- 1. As at 30 June 2016.
- 2. Master lease with Katagreen Development Sdn Bhd.

### Kuala Lumpur, Malaysia – Lot 10 Property



Address	50 Jalan Sultan Ismail, 50250 Kuala Lumpur, Malaysia
Description	137 parcels and 2 accessory parcels of retail and office spaces held under separate strata titles within a shopping centre known as Lot 10 Shopping Centre which consists of an 8-storey building with a basement and a lower ground floor, together with a 7-storey annex building with a lower ground floor (Lot 10 Property).
Net lettable area	256,811 sq ft
Number of tenants	1(1)(2)
Title	Leasehold estate of 99 years expiring on 29 July 2076
Selected brands of tenants	<ul> <li>H&amp;M (first flagship store in Malaysia)</li> <li>Zara</li> <li>Liverpool F.C. Store</li> <li>Braun Buffel</li> <li>Celebrity Fitness</li> <li>Lot 10 Hutong</li> <li>Alpha Hub</li> <li>Samsung</li> </ul>
Valuation	S\$144.0 million <sup>(1)</sup>



- Located within the heart of the popular Bukit Bintang shopping and entertainment precinct in Kuala Lumpur
- → Lot 10 is located next to Bukit Bintang monorail station. The H&M store connects to the Bukit Bintang monorail station via a platform at Level 1
- → The future Bukit Bintang Central MRT Station (Klang Valley MRT project, Sungai Buloh-Kajang Line) will be located directly opposite the mall when fully completed in 2017

#### Notes:

- 1. As at 30 June 2016.
- 2. Master lease with Katagreen Development Sdn Bhd.

## Chengdu, China – Renhe Spring Zongbei Property



Address	No.19, Renminnan Road, Chengdu, China
Description	A four-storey plus mezzanine level retail department store completed in 2003. Part of a mixed-use commercial complex comprising retail and office.
Gross floor area	100,854 sq ft
Number of tenants	69 <sup>(1)</sup>
Title	Leasehold estate of 40 years expiring on 27 December 2035
Lease type	Nearly 100% of leases are based on a turnover rent structure
Selected brands of tenants	<ul> <li>Armani Collezioni</li> <li>Weekend MaxMara</li> <li>Ermenegildo Zegna</li> <li>Chow Tai Fook</li> <li>Dupont</li> </ul>
Valuation	S\$44.7 million <sup>(1)</sup>

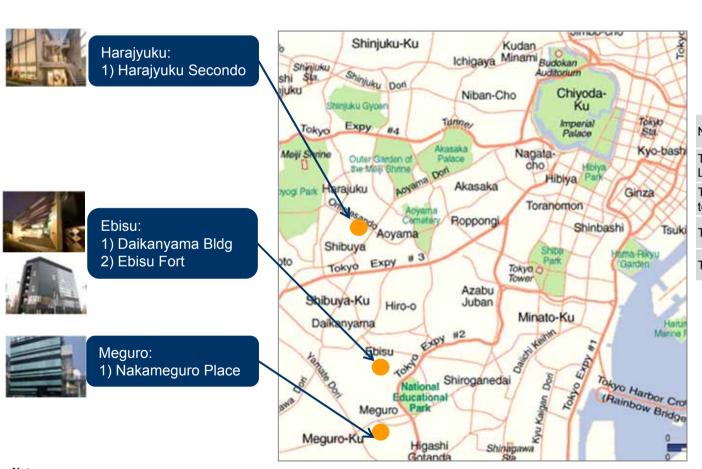


→ Located close to consulates in Chengdu and in a high-end commercial and high income area, Renhe Spring Zongbei Property is positioned as a mid- to high-end department store operating under the Renhe Spring (仁和春天百货) brand name.

#### Note:

# Japan Properties – Properties are within five minutes' walk from nearest subway stations





lo. of Properties	4
otal Net ettable Area	32,678 sq ft
otal No. of enants	17 (1)
itle	Freehold
otal Valuation	S\$67.0 million <sup>(1)</sup>

Note:

### References used in this presentation



1Q, 2Q, 3Q, 4Q means the periods between 1 July to 30 September; 1 October to 31 December; 1 January to 31 March and 1 April to 30 June

1Q FY16/17 means the period of 3 months from 1 July 2016 to 30 September 2016

1Q FY15/16 means the period of 3 months from 1 July 2015 to 30 September 2015

**DPU** means distribution per unit

FY means financial year for the period from 1 July to 30 June, where applicable

FY 2015/16 means the period of 12 months from 1 July 2015 to 30 June 2016

FY 2016/17 means the period of 12 months from 1 July 2016 to 30 June 2017

**GTO** means gross turnover

IPO means initial public offering (Starhill Global REIT was listed on the SGX-ST on 20 September 2005)

**NLA** means net lettable area

NPI means net property income

**pm** means per month

psf means per square foot

**WA and NAC** mean the Wisma Atria Property (74.23% of the total share value of Wisma Atria) and the Ngee Ann City Property (27.23% of the total share value of Ngee Ann City) respectively

YTD means year to date

All values are expressed in Singapore currency unless otherwise stated

Note: Discrepancies in the tables and charts between the listed figures and totals thereof are due to rounding

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